

Message Text

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46

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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R 301026Z MAY 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 7268

USDOC WASHDC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 3412

E.O. 11652: N/A

TAGS: BEXP GW

SUBJECT: WTDR-BEAUGRAND K G, LOUIS

REF: USDOC 6568

1. ADDRESS: 12 JAKUES OFFENBACH STRASSE, 605 OFFENBACH/MAIN, WEST GERMANY, CABLE: NONE, TELEX: 04152653, PHONE: 0611-832076, OFFICER: LUTZ DIETER BEAUGRAND, MANAGER/PARTNER.

2. THIS MEDIUM SIZED FIRM, ESTABLISHED IN 1944 AS A WHOLE-SALER OF OFFICE MACHINERY, SPECIALIZES IN THE IMPORT AND DISTRIBUTION OF SMALL COMPUTERS AND ELECTRONIC DESK CALCULATORS. THE FIRM HAS 50 EMPLOYEES, 7 SALESMEN, AND ABOUT 40 CONTRACTED REPRESENTATIVES. SALES AREA: WEST GERMANY AND EFTA COUNTRIES.

3. FINANCIAL REFERENCES: DEUTSCHE BANK AG OFFENBACH, HAMBURGISCHE LANDESBANK, HAMBURG, TRADE REFERENCE: COMPUTER DESIGN CORP. 12401 W OLYMPIC BLVD, LOS ANGELES CALIF. 90064.

4. FOREIGN FIRMS REPRESENTED: COMPU CORP, COMPUTER DESIGN CORP. LOS ANTELES, CALIF(DESK COMPUTER SINCE 1971).

5. THE FIRM IS REGISTERED AS A LIMITED PARTNERSHIP WITH L D BEAUGRAND AS LIABLE PARTNER. LIMITED PARTNER IS JUERGEN SCHROEDER, HAMBURG WITH DM 250,000. THE FIRM HAS A GOOD REPUTATION AND ITS FINANCIAL SITUATION IS DESCRIBED AS UNCLASSIFIED

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ORDERLY. THE OVERALL INVENTORY IS VALUED AT ABOUT DM 1 MILLION

AND ITS EQUIPMENT AT ABOUT DM 180,000. PAYMENTS ARE MADE
PROMPTLY. RECOMMENDED AS A GOOD BUSINESS CONTACT FOR US FIRMS.

6. INFOR 05/74. PREPARED BY P BARTOLSIC AND APPROVED BY
C J HARRIS.HARLAN

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Message Attributes

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